

2023 SIMMENTAL OPPORTUNITY SALE



Dear Simmental Members,

We are pleased to announce that the 2023 Simmental Opportunity Sale will be held on Friday 16th June 2023 1 PM AEST online at AuctionsPlus. The sale is aimed to promote quality Simmental cattle and provide members with an outlet to market their cattle.

The sale will run as a helmsman auction and will be unreserved for all vendors. The floor price will be decided in the week before the sale, based on current market trends. Nutrien will once again be the agents, with John Settree the primary sale contact. To increase the interaction between sale vendors and the agents, the following meetings have been scheduled. These meetings will be conducted on Zoom –

- Introductory meeting to discuss entry numbers, sale format and catalogue plans on 11th April at 7pm AEST.
- Vendor meeting to set the floor price and establish final preparations and plans on Tuesday 13th June at 7pm AEST.

Entries close 5 PM AEST Monday 3rd April. Photos are due on Monday 17th April. Sale videos are due by the close of business on Monday 1st May. No late submissions will be accepted. Entries will be accepted from financial members only. Entry fees will be charged in full to the members account on receipt of their entries.

Quality photos and images are vital for the promotion of sale cattle. Final photos and videos are due on Monday 17th April. All photos and videos will be reviewed by the Sale Committee, and their inclusion in the catalogue and on AuctionsPlus will be at the discretion of the Committee.

Please note that morphology testing of bulls will be a requirement of the 2023 sale.

We strongly encourage all members intending to enter the sale, to be proactive with marketing their own cattle. A suggested marketing plan can be found on the ASBA website. Sale catalogues will be printed in 2023. Approximately ten catalogues will be distributed to each vendor to distribute to potential clients/interested parties. Please ensure your current address has been provided to ASBA to ensure the catalogues reach you. A PDF sale catalogue will be available online.

If you have further questions or comments, please do not hesitate to contact Felicity, the Sale Committee, or a member of the Federal Board.

Kind regards,
ASBA Sale Committee

SALE DATE

Friday 16th June

ENTRIES CLOSE

Monday 3rd April

PHOTOS & VIDEOS DUE

Monday 17th April

2023 SIMMENTAL OPPORTUNITY SALE

CONDITIONS OF ENTRY

Please read carefully.

The sale will be conducted on Friday 16th June 2023 at 1.00 PM AEST online via AuctionsPlus.

1. ELIGIBLE VENDORS

- To be eligible to submit a sale application form, all vendors must be current financial members of ASBA, and all cattle nominated are to have a current registration with ASBA prior to entries closing.
- Only ASBA IGS EPDs will be accepted in the online catalogue.
- Sale applications will be accepted at the discretion of the Committee and will only be accepted if the vendor acknowledges and agrees to the conditions of the sale.
- Vendors who fail to abide by the terms and conditions of sale may not be eligible to sell at future Simmental Opportunity Sales.

2. ELIGIBLE CATTLE AND GENETIC PACKAGES

- This sale is open to registered bulls and females of the ASBA, with entries of females having the 2023 female inventory paid in full at the time of entering. SimAngus and graded registered cattle will be accepted.
- All cattle nominated are to conform to breed standard regulations and are required to have the relevant inspections outlined in these conditions.
- All live cattle (excluding PTIC recipients) must have a legible tattoo/branding (freeze branding is acceptable) which adheres to ASBA standards.
- All cattle (including calves at foot) must be registered prior to the close of entries.
- Genetic lots must conform to the requirements outlined below in Section 4. Genetic Lot Requirements.

3. LIVE LOT REQUIREMENTS

- All live lots must have a 100K GGP-LD DNA profile including parentage verified, horn/poll status and red/black coat colour status (Simmental Standard Bundle).
- All registered live lots entered into the sale, including calves at foot and PTIC recipients, must be tested for Pestivirus and certified as non-PI (persistently infected) cattle.
- Bulls** must be between 12 months and 32 months as at 1st June 2023.
- All bulls must meet minimum presentation standards including the minimum weight and scrotal size.

Minimum weight requirements for Simmental Bulls

Age (months)	Weight (kilograms)
14	500
17	600
24	680
30	760

Minimum scrotal size requirements for Simmental Bulls

Age (months)	Scrotal size (centimetres)
14-21	33
21-24	34
25-30	35
31 months and over	36

- e. **Females** must be between 8 months and a maximum of 7 years as at 1st June 2023. Calves at foot must be no older than 9 months as at sale date.
- f. Calves at foot must be tattooed, registered, and have their date of birth listed in the catalogue.
- g. Females over 24 months of age must be categorised as one of the following –
 - PTIC (with details listed in the catalogue)
 - Have a calf at foot
 - Have a Veterinary certificate showing that she has been inspected for abnormalities and/or is in calf
- h. The minimum age for a heifer to be joined by either AI or natural service is 14 months.

4. GENETIC LOT REQUIREMENTS

- a. PTIC recipients must be a minimum of 90 days in calf at the sale date. The vendor must also provide photos of the recipient at the proposed purchaser's request.
- b. Four embryos constitute one lot.
- c. Embryos must be from a sire and dam which are registered with the ASBA. Dams of embryo lots must be a registered donor dam with ASBA.
- d. The vendor must guarantee a 50% conception rate if undertaken by a mutually agreed technician between the vendor and purchaser.
- e. Embryo lots will be offered on a per embryo basis.
- f. Semen can only be offered from accredited registered AI Sires.
- g. Embryos and semen offered for sale must be collected before the sale date.

5. SALE APPLICATIONS/ENTRIES

- a. Entries shut at the close of business 5 PM AEST on Monday 3rd April 2023. No late entries will be accepted.
- b. No phone entries will be accepted. Only entry forms emailed to office@simmental.com.au will be accepted.
- c. Photos are due by the close of business on Monday 17th April. Please ensure that photos are supplied as a JPEG or PNG file.
- d. Sale videos are due by the close of business on Monday 1st May.
- e. All entries must include –
 - The completed and signed entry form.
 - Sale comments/notes (maximum of fifty words per lot).
 - Copies of DNA and Pestivirus test results must be submitted at the time of entry, or no later than close of business Monday 17th April 2023.
- f. Veterinary certificates, and semen tests and morphology must be submitted by the close of business Wednesday 7th June 2023.
- g. Supplementary data must be submitted by the close of business Wednesday 7th June 2023.
- h. Any genetic material(s) retained from a live lot must be fully disclosed in the catalogue comments.

6. ENTRY FEES

Entry	Price per lot (including GST)
Bulls	\$250
Heifers/Cows	\$250
PTIC Recipient	\$150
Embryos (Package of 4)	\$150
Semen	\$80

- a. Entry costs will be invoiced to your ASBA account and are payable within 30 days of entries closing.
- b. Entry fees include the following –
 - Listing on AuctionsPlus
 - Production of online and printed colour catalogue
 - Advertising on the Simmental Australia website and national and state branch Facebook pages
 - Selected advertising in online and print media
- c. Entry fees will not be refunded for lots withdrawn after the closing date.
- d. ASBA Junior members will be given a 10% discount on their entry fees.

7. RESERVES

- a. The sale will be unreserved. A floor price will be decided upon in negotiation between the agents and vendors on Tuesday 13th June. The price will be reflective of the current market situation/cattle value.
- b. To increase the interaction between sale vendors and the selling agents, the following meetings have been scheduled. These meetings will be conducted on Zoom –
 - Introductory meeting to discuss entry numbers, sale format and catalogue plans on 11th April at 7pm AEST.
 - Vendor meeting to set the floor price and establish final preparations and plans on Tuesday 13th June at 7pm AEST.

8. SELLING AGENT

- a. The participating agent is Nutrien. Sales commission on all lots is 5%. The sale contact is John Settlee. John can be contacted on 0408 297 368 or john.settlee@nutrien.com.au.
- b. Nutrien have the right to any cattle sold in the 24 hours following the sale.
- c. An outside agent rebate of 1% is to be offered by all vendors and will be deducted from proceeds on a prorated basis. Outside agent must be nominated in writing to Nutrien no later than 24 hours prior to the start of the sale. Settlement with Nutrien must occur within 7 days from the date of the sale.

9. VET INSPECTION/SOUNDNESS EVALUATIONS

- a. All cattle must have a veterinary certificate that verifies soundness, health, and fertility.
- b. All bulls must have a Bull Breeding Soundness evaluation (VBBSE) or an ASBA approved Bull Soundness Evaluation.
- c. All bulls require a semen and morphology test within 6 weeks of the sale date, and the applicable certificates must be emailed to office@simmental.com.au by Wednesday 7th June, 2023.
- d. All female lots must have a Veterinary Certificate verifying she has been inspected for any breeding abnormalities and/or is in pregnancy tested calf. The applicable Veterinary Certificates must be emailed to office@simmental.com.au by Wednesday 7th June 2023.
- e. No handwritten altered vet reports will be accepted.

10. HEALTH AND BIOSECURITY REQUIREMENTS

- a. All exhibits must comply with NLIS requirements.
- b. All registered live lots entered into the sale, including calves at foot and PTIC recipients, must be tested for Pestivirus and certified as non-PI (persistently infected) cattle.

11. SUPPLEMENTARY SHEET

- a. A supplementary sheet will be produced in the week prior to the sale. Supplementary data is due by the close of business Wednesday 7th June 2023.
- b. It is the responsibility of the vendor to submit the following data via email to office@simmental.com.au –
 - Live lot weights
 - Scan data (EMA, P8 and rib fat, IMF)
 - Semen results and morphology
 - Additional comments, e.g., PTIC results

12. SUBSTITUTES

- a. Substitution of bulls or females for withdrawn lots after cataloguing will not be permitted.

13. FERTILITY

- a. All cattle sold are offered by the vendors as being fertile.
 - Fertile at the time of sale.
 - Capable of natural service.
 - Fertile for a period of 6 months from the sale date.
- b. Purchasers must notify the vendor within the 6 month period regarding any fertility claims and this must be supported by veterinary evidence.

14. TRANSFERS

- a. All animals sold must be transferred within 30 days of the sale to the purchaser.
- b. It is the vendor's responsibility to confirm with the office the transfer of animals.

15. MARKETING PLANS

- a. It is strongly encouraged that high resolution photos and videos are submitted for each lot by the vendor.
- b. It is strongly encouraged a professional photographer/videographer is engaged to take images and footage of sale lots.
- c. A PDF and printed catalogue will be created. All vendors will be provided with ten catalogues to distribute at their own discretion.
- d. All vendors are encouraged to follow the Marketing Plan provided on the ASBA website. Vendors cannot rely on ASBA to solely market their cattle for sale.
- e. The sale committee reserves the right to refuse the use of any promotional items.

16. TRANSPORT

- a. Delivery arrangements are to be made between the vendor and purchaser.
- b. The delivery of pregnant female lots will need to be agreed upon between the vendor and purchaser. At the time of purchase, the vendor must have a vet certificate for pregnant females, as being PTIC and fit for travel if requested by the vendor.
- c. The Sale Committee and ASBA take no responsibility for the arrangements between the vendor and purchaser.